



2010 Corporate Directory

A Note from our President :

Over recent years, Clubs WA has developed strong and effective partnerships with supporters of the club movement and we continue along that path with the ultimate aim of benefiting our member clubs.

Clubs WA vets the organisations looking to promote their products through us. Accordingly, those that are accepted into the partnership program are deemed to have the potential to suit the best interests of your club.

With that in mind, I am pleased to recommend the organisations in this Corporate Directory, worthy of your consideration and custom.

We thank our Partners and Industry Supporters for the benefits they have pledged to provide to licensed clubs in this state.



Wally Maker



Platinum Partners

Burswood Entertainment Complex



Phone : 08 9362 7777
Reservations : 08 9362 8888
Website : www.burswood.com.au

Burswood Entertainment Complex is a fully-integrated entertainment precinct that is renowned for its world-class facilities and luxury accommodation. Featuring a 24hr casino, two hotels, an award winning range of restaurants and bars, a nightclub, convention centre, 2,300 seat theatre and a 20,000 seat in-door stadium plus a host of recreational facilities Burswood is Perth's ultimate entertainment experience.

As a proud partner of Clubs WA, Burswood is delighted to offer members a special accommodation rate at both InterContinental Perth Burswood and Holiday Inn Perth Burswood.

Club Plus Superannuation



Phone : 1800 680 627
Website : www.clubplussuper.com.au

Club Plus is the superannuation fund for all Club Industry employees Nationally. The Fund is over 22 years old and has over \$1.2 billion in assets (@ 30 June 2009).

Club Plus provides Superannuation, Insurance and Pension benefits for members and their dependants and, has leading Investment performance and a simple low cost charging structure of only \$1.25 per week for all members. Combined, this gives better value from your investments and industry leading services and benefits.

All profits earned by the Fund are returned to members. The fund offers employees in the club industry a wide range of benefits including: Low fees, Automatic Life Insurance and Disability Cover, Income Protection Insurance, Club Plus Pension, and Financial Planning. Call us today for more information on benefits and investments.

Constellation Wines Australia



Phone : 1800 088 711
Website : www.cwines.com.au

Constellation Wines Australia's vision is "to become Australia's regional wine champion, respected for our quality brands and winemaking excellence". At Constellation Wines Australia we value the partnerships we have with Clubs WA and its members.

Platinum Partners

Lion Nathan

Phone : 08 9350 0222
 Website : www.lion-nathan.com



LION NATHAN

The Swan Brewery has been associated as a proud sponsor with Western Australian clubs for many years. We are quality brewers using the finest ingredients to produce both our Regional Brands as well as other leading Lion Nathan brands.

Racing and Wagering WA

Phone : 08 9445 5333
 Fax : 08 9244 5914
 Website : www.rwwa.com.au



Racing and Wagering Western Australia, through its branding of TAB and ClubTAB is the proud provider of wagering services throughout the ClubTAB network in WA offering 7 days a week wagering on racing, pacing, greyhound and sporting events.

Westpac Banking Corporation

Phone : 08 9376 2023
 Fax : 08 9353 3910
 Website : www.westpac.com.au
 Email : tlong@westpac.com.au



Please contact Teresa to discuss your Business, Personal, Transactional and Community Banking requirements, and she will be happy to organise a Banking Review for all Clubs WA members.



2010 Corporate Partners

Gold Partners

Foster's Group

Phone : 132 337
 Fax : 08 9430 5344
 Website : www.fosters.com.au



Foster's Group Ltd is a premium global drinks company delivering a total portfolio of beer, wine, spirits, cider and non-alcohol beverages. Foster's today produces Australia's most famous beers and spirit brands. Foster's employs more than 10,000 people worldwide and proudly sponsors many sporting and important community clubs.

Hotel Liquor Wholesalers (HLW) WA

Phone : 08 9441 3300
 Website : www.hlw.com.au



HLW is a not for profit company that was set up as a cost centre to enable the independent trade to have their own logistics provider which works at close to break even. In association with Clubs WA, we are providing you with a high quality and cost effective service

Pernod Ricard Australia

Phone : 08 9472 2888
 Fax : 08 9472 2890
 Website : www.pernod-ricard-australia.com



Pernod Ricard has a rich international heritage and deep local wine roots in both Australia and New Zealand and true to the group's philosophy "*Quality wine and spirit brands everyone enjoys*", Pernod Ricard encourages a responsible attitude to the consumption of alcohol and are members of social aspects organisations which are active in the promotion of responsible drinking.

StarData

Phone : 1300 663 885
 Website : www.stardata.com.au



Stardata was selected by Telstra Business Systems as a Solutions and Services Partner in 2007. One of the biggest advantages of this partnership is the ability to provide complete national coverage, guaranteeing immediate service and support 24 hours a day, 7 days a week. We pride ourselves on offering an extensive product range from basic dial tone systems through to cutting edge technology solutions with the view to enhance business efficiency and deliver a more productive and flexible workforce.

Silver Partners

APRA

Phone : 08 9382 8299
 Fax : 08 9382 8224
 Website : www.apra-amcos.com.au



The Australasian Performing Right Association (APRA) collects and distributes licence fees for the public performance and communication (including broadcast) of its members' musical works. Contact us today for more information!

Cabaret Gaming

Phone : 08 9445 9622
 Mobile : 0418 945 173
 Website : www.cabaretgaming.com



Cabaret Gaming, the pioneers of coin operated Video Lottery Terminals (VLT's) of gaming machines in Australia, is a WA owned and operated company. Cabaret Gaming can install, maintain and provide updates free of charge along with training and support for your club. For a demonstration of our latest machine or to enquire about obtaining a machine for your club, contact us today.

Espresso Essential

Phone : 08 9418 3033
 Fax : 08 9418 3133
 Website : www.espressoessential.com



Espresso Essential specialise in coffee solutions for businesses that do not fit the traditional cafe market. Free on-site taste tests show potential clients the various machines, drink options and solutions available to suit their retail or office needs. All coffee systems can be purchased, rented or leased. Call us to see how you can benefit!



2010 Corporate Partners

Silver Partners

Hisco

Phone : 08 9388 3400
 Fax : 08 9388 3411
 Website : www.hisco.com.au



Established in 1985, Hisco Pty Ltd is a wholly owned Western Australian company supplying to the Hospitality and Healthcare industry. Hisco's management team has over 100 years combined experience in supplying the hospitality and mining industries. During this time Hisco has built an outstanding reputation for service combined with highly competitive pricing.

Memorabilia Kings

Website : www.memorabiliakings.com.au



We can offer your club quality Memorabilia to use at your next fundraiser. We offer the Memorabilia on a consignment basis. A reserve price is set and any money raised over the reserve price is for the Club. If items do not sell on the night, then you simply return them to us with absolutely no charge. Contact us today!

Mal Atwell Leisure Group

Phone : 08 9354 9150 / 08 9791 5020
 Website : www.malatwell.com.au

Mal Atwell
 Billiards & Bingo Since 1969

No.  name in the game

At Mal Atwell Billiards and Bingo you will find WA's biggest and finest range of tables, accessories, bingo and fundraising products. You will be dealing with reputable and experienced games room and fundraising professionals. You will get a custom made table, made at our factory from local timbers and precision slate construction. Our tables are chosen by the Australian Eight Ball Federation for the National Championships. We are proud to help charities and community clubs raise millions through our fundraising products and bingo operations. Please visit our website to view our product range or call us today for friendly advice and service.



Bronze Partners

1800 ON HOLD



Phone : 1800 664 653
Website : www.1800onhold.com.au

At 1800 ONHOLD, not only do we specialise in clever and entertaining on hold messaging, our "Trusonic" brand can also provide you with PPCA Fee Free background music for your dining area.

Check out www.trusonic.com.au for information on how you can save.

On hold messaging is an innovative and affordable way to promote yourself to your target market. After all, if a potential (or current) customer calls you, they must be interested in what you have to offer! Maximise this opportunity by educating them on all the services you have to offer (not just the one they called you about!).

ATI - Mirage



Phone : 08 9218 9059
Website : www.ati-mirage.com.au

ATI-Mirage is a wholly owned West Australian organisation. The company was formed in October 2003 by the amalgamation of Australian Training Institutes (established 1983) and Mirage Technology (established 1990). We provide training in Computer Skills, Human resources / Management Skills and Wellness to the Government and Private sectors. We also provide professional training, meeting and room hire facilities. ATI-Mirage is a Registered Training Organisation (RTO).

Hartley Estate



Phone : 08 9481 4288
Mobile : 0409 922 729
Website : www.hartleyestate.com.au

Hartley Estate, wines from Chittering Valley, WA. Hartley Estate is a locally owned producer of premium boutique wines from the Perth Hills wine region. We offer a very competitively priced range of wines and support our brand with strong marketing initiatives within the horse racing industry, promotions together with our sponsorship partners, along with label exposure through the West Australian newspaper. Since our beginning in 2000, we have taken out national awards for our distinctive labels featuring colourful Willy Wagtails, along with being awarded Most Outstanding New Vineyard in the ANZ Wine Industry Awards 2006.

We welcome all enquiries from Clubs WA partners & members.



Industry Supporters

Ace of Clubs



The promotional/buying group fully owned by Clubs WA. The group offers discounted liquor prices free of charge to Clubs WA members. Discounted prices are available in the Clubs WA monthly Service Bulletin.

Perth Uniforms and Embroidery



Reservations : 08 9361 5217

Website : www.perthuniformsandembroidery.com.au

The Uniform Warehouse provides embroidered clothing to a very wide customer base indeed. It is with certainty that we can say that our enormous showroom offers the widest range of corporate, industrial, promotional and leisure clothing in Western Australia. Clubs WA members are offered special discounts. Call us today!

Snack Brands Australia



Phone : 13 0013 2123

Website : www.snackbrands.com.au

Snackbrands Australia is a young, 100% Australian owned and operated company, having acquired some of Australia's iconic snackfood brands such as Thins, Samboys, Kettles, CC's, French Fries, Cheezels and more. Clubs WA members are offered special discounts. Call us today!



CLUBS WA

*To be successful, you have to be able to relate to people;
they have to be satisfied with your personality to be able
to do business with you and
to build a relationship with mutual trust.*



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- George Ross
Executive Vice President and Senior Counsel
The Trump Organization